

## **Contentious Tactics**

(A) ous tactic where (B) e attractive to use Other to get	possibly without Other realizing what is going on.	(A) (B)	This process may go badly if Other becomes aware of what is really going o and feels insulted and exploited by Party. Ingratiation is less likely to work if Other has more power than Party. This tactic may even backfire, making things worse. (No one likes a suck up.)
ous tactic where (B) e attractive to use Other to get	possibly without Other realizing what is going on.		and feels insulted and exploited by Party. Ingratiation is less likely to work if Other has more power than Party. This
here is on the ile.			
-			
C	ide giving conforming with iroup, and positive	conforming with	conforming with

2. Promises [and Recommendations]:

UUN	TEM	TIOUS	TAPT	IPC
UUN	ICN	11009	IAGI	ILO

Tacti	ic	What is it?	Advantages	Disadvantages	
Medi	ium Tactics				
1.	Persuasi	ve Argumentation:			
2.	Shaming	:			
3.	Nonviole	nt Resistance:			
4.	Tit-For-T	at:			

CONFLICT & DISPUTE RESOLUTION FALL 2021

CONT	LEM.	riniie	<b>TACTICS</b>	
GUNI		เเบบจ	INCLIPO	

Tacti	c What is it?	Advantages	Disadvantages	
Heavy Tactics				
1.	Threats [and Warnings]:			
2.	Coercive Commitments:			
3.	Violence:			

CONFLICT & DISPUTE RESOLUTION FALL 2021