

Instructions

When doing the reading for this class, there are the two basic kinds of information you need to understand:

1. What are the main points or conclusions that an author accepts with respect to a particular issue?
2. What are the reasons, important considerations, and evidence that lead the author to accept that conclusion?

It is information of the second sort that will be our primary concern, since our most basic task is to evaluate the reasons and evidence that are offered to support accepting one possible position on an issue, rather than another.

Reading

Gallo, A. (2018, January 4). Why we should be disagreeing more at work. *Harvard Business Review*. <https://hbr.org/2018/01/why-we-should-be-disagreeing-more-at-work>

Questions

1. According to Amy Gallo, how do most people tend to deal with conflict at work? Why do people seem to favor that kind of approach?
2. What sort of positive outcomes does Gallo consider for adopting a more proactive approach to handling workplace conflicts?
3. Based on what she says, how exactly should a person handle conflicts at work in order to achieve those more positive outcomes?

To answer these questions you will have to reflect critically on what you have read and possibly re-read important passages.

Although I strongly suggest that you write out brief answers to these questions, you do not have to turn in written responses. You do, however, need to be prepared to speak intelligently about these issues at our next class meeting.