

Business, Society & Ethics

4 April, 2019 | Lecture #28

Strategic CSR





PEOPLE
SOCIAL PROGRESS

Education

Human Rights

Diversity

Job Creation

Skills Enhancement

SOCIO-ECONOMIC

Local Economic Impact

Social Investments

Risk Management

Growth Enhancement

PROFITS
ECONOMIC GROWTH

Innovation

Capital Efficiency

SUSTAINABLE

SOCIO-
ENVIRONMENTAL

Global Climate Change

Environmental Policy

Environment Health & Safety

Crisis Management

PLANET
ENVIRONMENTAL
STEWARDSHIP

Biodiversity

Clear Air - Water - Land

Resource Efficiency

Product Stewardship

ECO-EFFICIENCY

Life-Cycle Management

Regional Materials

Emission Reduction

Minimize Waste

PHILANTHROPY



MUNIFICENCE



Responsive CSR



CLOCKWISE FROM TOP RIGHT: MELNIKOVA, 2009; K1081, 2015; ATTAR, 2012

Speaking the Language(s) of CSR

Porter & Kramer (2011) say: CSR vs. CSV.

Professor Gray will say: Responsive CSR vs. Strategic CSR.

Fair Trade



Local Development





The Conflicting Concerns Model

FROM LEFT: CHARLEY, 2011; BLVDONE, 2013



Business Interests

vs.

Social Interests



Mutual Dependency

FROM LEFT: CHARLEY, 2011; BLVDONE, 2013



Business Needs Society



Society Needs Business

The Mutual Concerns Model

Social
Interests

Business
Interests



The Mutual Concerns Model

Social
Interests

PHILANTHROPY
(RESPONSIVE CSR)

SHARED-VALUE CREATION
(STRATEGIC CSR)

APATHY?

BUSINESS PRUDENCE
(DOMINANT CONCEPTION)

Business
Interests

Mutual Concerns

**Social
Interests**

**Business
Interests**

TRANSPARENCY

SOCIAL STABILITY

HEALTHCARE

ECONOMIC PROSPERITY

PRODUCT SAFETY

LAW ENFORCEMENT

SAFE WORKING CONDITIONS

GOOD GOVERNMENT

EDUCATION

INNOVATION

SUSTAINABILITY

HIGH STANDARDS OF LIVING

SKILLED WORKFORCE

JOB CREATION

THE RULE OF LAW

EFFICIENT USE OF RESOURCES

Vodafone Qatar Materiality Matrix

**Social
Relevance**

How important
is this field of
action today in
Qatari society, for
VF-QA's external
stakeholders?
How important will
it be in the future?

	NETWORK & INFRASTRUCTURE		FINANCIAL PERFORMANCE
	VODAFONE WAY	RADIATION	SHAREHOLDER VALUE GROWTH
	COMPLIANCE	CUSTOMER SERVICE	PRIVACY & SECURITY
TRAINING & DEVELOPMENT			
TECH ENTREPRENEURSHIP			BUSINESS ETHICS
	GOVERNANCE		ANTI-BRIBERY & CORRUPTION
EMPLOYEES EMPOWERMENT	DIGITAL SOCIETY		PERFORMANCE RECOGNITION
CAREER DEVELOPMENT	SUSTAINABLE SUPPLY CHAIN		VALUE FOR INTERNET
	EDUCATION	HEALTH & SAFETY	VALUE FOR CALLING
DIVERSITY & INCLUSION	TRANSPARENCY		
ROAD SAFETY	CARBON EMISSION		EMPLOYMENT
	RELEVANCY OF PRODUCTS		FAIR SELECTION OF SUPPLIERS
	HUMAN RIGHTS		RISK MANAGEMENT
	SPEED OF SERVICE		
	BILLING & PRICING		
		PUBLIC HEALTH	
		QATARISATION	QUALITY OF PR EVENTS

How important is this field of action today for
VF-QA as an opportunity for future business
or as a risk for existing or future business?

**Business
Relevance**

A group of business professionals in a meeting, looking at a whiteboard covered in hand-drawn business diagrams and charts. The text 'Strategic CSR' is overlaid in large white letters.

Strategic CSR

Products & Markets



Value Chain Management



Local Cluster Development



Growing Markets at the Base of the Pyramid

Porter and Kramer (2011) suggest that one way in which businesses can create shared value through strategic CSR is by reconceiving products and markets. So we will look at how this can be done by creating markets that serve traditionally disadvantaged communities and developing countries.

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