Austerity and Bailouts in a Model of Sovereign Default

David Benjamin¹ Mark Wright²

¹State University of New York, Buffalo

²Federal Reserve Bank of Chicago

Motivation

- In sovereign debt renegotiations, official lenders have provided new loans (bailouts) that are conditional on gov't spending and revenue meeting certain targets (austerity)
- Official debt has different properties than private debt (particularly priority) and international lenders have a first mover advantage
- Before 1980's IMF had strict policy of not lending to countries in default

Our Questions

- 1 How does the availability of official debt affect private lending?
- What is the effect of official lending on bargaining outcomes and on lending and default decisions?
- How does austerity offset the effects of new lending on bargaining outcomes?
- ④ From a policy perspective, is there a case for bailouts? How about austerity?

Our Results

- Even without austerity, some countries will choose not to borrow from official lenders
- 2 The presence of bailouts shortens defaults, lowers haircuts
- Output: Austerity works primarily by reserves bailouts to countries who really need them.
- **4** Welfare maximized by offering limited bailout with austerity

Data

- Data on government accounts comes from IMF's *World Economic Outlook Database*
- 2 Data on external sovereign debt from World Bank's Global Development Finance and Dias, Richmond and Wright (2013)
- Oata on national accounts aggregates from World Bank's World Development Indicators
- Trend GDP calculated on annual data using Hodrick-Prescott filter with smoothing parameter 6.25 (results robust to using 100 or 400)

Data Preview

- Total Debt increases prior to and at start of default
- The Share of debt that is official rises after default
- Government spending has bigger cycles than income.

Data Observations

Data Observation 1: At onset of default, total debt grows and

official debt steadily grows as a share of overall debt

| | Debt | Off. Share | Off. Share | |
|---------------------|------|------------|---------------------|--|
| | | | Upper Middle Income | |
| in default | 110% | 76% | 54% | |
| not in default | 55% | 71% | 62% | |
| year before default | 93% | 60% | 50% | |
| year default starts | 97% | 61% | 51% | |
| year default ends | 80% | 76% | 68% | |
| year after default | 67% | 75% | 69% | |

Data Observation 2: Government spending cycles are larger than income cycles (which are somewhat modest)

| | Income | Gov.t |
|-------------------|--------|-------|
| In Default | -0.3% | -0.5% |
| Not In Default | 0.2% | 0.3% |
| Year Before | 1.5% | 2.8% |
| Year of Default | -1.2% | -0.2% |
| Year Default Ends | 0.4% | -1.9% |
| Year After | 0.5% | 0.6% |

The Model

- 1 Model Basics:
 - 1 Agreements occur stochastically
 - 2 Agreements limited by default risk
 - 3 Agreements occur when current resources are scare or future resources are predictable

Public Debt and Austerity

Public Debt

- 1 Public Debt is available as part of an agreement
- 2 Issued by international institution (potentially altruistic)
- Overy similar to public debt, except it can't be discounted in a settlement
- Priced actuarially fair, dependent on individual country's circumstances

Government Spending and Austerity

- Country divides resources (from income and various lending) into consumption and government spending
- A bailout consists of a maximum allowable amount of institutional debt plus a maximum amount of government spending
- Obstors and creditors can reach agreements which involve private debt in addition to or instead of the official amount
- Refusal of bailout leads to freedom in choice of government spending

Borrowing Model

Debtor

- Debtor enters period with b private debt, d official debt, and observes new state s
- Debtor decides whether to default or repay:

$$V(b,d,s) = \max\left\{V^{D}(b,d,s), V^{R}(b,d,s)\right\},\$$

• After default, debtor enters bargaining game which has value $V^{D}(b, d, s')$

Borrowing Model

Debtor

- If debtor repays debt, retains access to credit markets
- Value to repaying debts b and d, $V^{R}(a, b, s)$, satisfies

$$V^{R}\left(b,d,s
ight)=\max_{b^{\prime},g}u\left(c,g
ight)+eta E\left[V\left(b^{\prime},d^{\prime},s^{\prime}
ight)|s
ight]$$

subject to

$$c+g-q\left(b',d',s
ight)b'-b-d\leq e(s)$$

Borrowing Model

Private Creditors

- Make zero expected profits
- Price of bond that pays 1 unit tomorrow given state s today private debt b' and official debt d', q (b', d', s), satisfies:

$$q\left(b',d',s\right) = \left(1 - \pi\left(b',d',s\right)\right)q^{0} + q^{0}\pi(b',d',s)\mathsf{EW}^{\mathsf{D}}(b',d',s')/b'$$

where the probability of default next period is

$$\pi(b',d',s) = \sum_{s'} \Gamma(s,s') D(b',d',s').$$

 EW^D (b', d', s') is the expected discounted value of any future debt settlement and q⁰ is risk free bond price

Default Values

 Given an idiosyncratic shock σ_{DvsR} to welfare we have default probability:

$$D(b,d,s) = CDF\left(rac{V^D(b,d,s) - V^R(b,d,s)}{\sigma_{DvsR}}
ight)$$

• and ex-ante value:

$$V\left(b,ds
ight)=(1\!-\!D(b,d,s))V^{R}(b,d,s)\!+\!D(b,d,s)V^{D}\left(b,d,s
ight)$$

Bargaining Model: Preliminaries

- Bargaining follows a repeated offer model of bargaining, offer made by creditor
- Value to accessing capital markets V(b, d, s) with new assets
 b, debt d in state s is taken as exogenous
- Settlements cannot yield creditors more than full repayment
- Settlements may involve official lending, subject to announced limit on official lending and limit for gov't spending

Bargaining Model

Settlements

- Debtor cannot commit to make future transfers, but can issue (defaultable) debt as part of settlement
- A settlement consists of a transfer of current resources T and a swap of new debt securities b' and required use of official debt d'
- Creditors value this debt at the market price q(b', d', s) and hence receive

$$T + b'q(b', d', s)$$

Bargaining Model: Accepted Offers

Debtor's payoff

Let an offer be a binding recommendation of new debt, assets, and a transfer T(b, d, s)

The value to an accepted offer (with bailout limits \overline{d} , \overline{g}) is:

$$V^{B}_{ac}(b,d,s) = \max_{g,d'}[u(c,g) + \delta EV(b',d',s')],$$

subject to the budget constraint

$$c+q^d(b',d',s)d'=e^{def}(s)-T(b,d,s)-g-d$$

and the bailout limits $d' \leq ar{d}$ and $g \leq ar{g}$

Debtor's Payoff Continued

• Without a bailout

$$V_{ac}^{NB}(b,d,s) = \max_{g} [u(c,g) + \delta EV(b',0,s')],$$

subject to the budget constraint $c = e^{def}(s) - T(b, d, s) - g - d$

Recursive Formulation, Unaccepted Offers

• The value to an unaccepted offer is:

$$V_{noac}(b,d,s) = \max_{g} \{u(c,g) + \delta E[V^{D}(b,d,s')]\},$$
subject to the budget constraint $c + g = e^{def}(s)$

Creditor's payoffs

• The value to not accepting:

$$W_{noac}(b,d,s) = q^0 E[W^D(b,d,s')|s]$$

• The value to offering an acceptable offer:

 $W_{ac}(b,d,s) = T(b,d,s) + bq(b,d,s)$

Equilibrium Payoffs, Creditor Offers

• A creditor will drive the debtor to his reservation value so that

$$V^{D}(b,d,s) = V_{noac}(b,d,s)$$

Creditor's Value

• We can define the transfer to the creditor as:

$$T(b, d, s, b', d', g) = q^{d}(b', d', s)d' + e^{def(s)} - d - g$$
$$-\left((1 - \sigma)\left[V_{noac}(b, d, s) - \theta_{g}\frac{1}{1 - \sigma}(g)^{(1 - \sigma)} - \beta EV(b', d', s')\right]\right)^{1/(1 - \sigma)}$$

• Creditors values solve:

$$W_{ac}(b,d,s) = \max_{b',d',g} T(b,d,s,b',d',g) + b'q(b',d',s),$$

subject to full repayment limit:

$$W_{ac}(b, d, s) \leq b$$

And if d' > 0; $d' \leq \bar{d}$, and $g < \bar{g}$

• Creditors maximize when they offer

$$W^D(b,d,s) = \max\left(W_{ac}(b,d,s),W_{noac}(b,d,s)
ight)$$

Official Price Determination

Define the official lender's payoff expected payoff in default as
 X(s, d, b) and

$$X(s, d, b) = (1 - delay(s, b, d))d + \delta EX(s, d, b)$$

2 The price for official debt satisfies:

$$q^d(b,d,s)d = q^0\left((1-D(s,b,d))d + q^0 EX(s,b,d)\right)$$

Numerical Analysis

- Parameters chosen from (Benjamin, Wright 2013) to match data on default with no possible bailouts + share of gov't=0.2;
- Statistics come from quarterly simulations which are annualized in such a way that data and model match

Results

- 1 Composition of Agreements
- Bailouts and the Performance of Output and Government Spending in Default
- **3** Effects of Austerity
- 4 Welfare Analysis

Results About Bailouts

- 1 Most Bailouts do not involve private borrowing
- However some bailouts (4%) involve both private and public private borrowing
- Some bailouts involve private asset accumulation (Such defaults are low income, low debt defaults)

Bailouts



Simulated Bailouts by Composition

Bailouts, Low Income



Bailouts, High Income



Bailouts, High Debt



Bailouts, Low Debt



Facts about Bailouts

| | Unconditional Bailout | Conditional Bailout |
|--------------------|-----------------------|---------------------|
| Bailout prob | 52% | 49% |
| Share of off. debt | 36% | 15% |
| Output before def | -0.007 | -0.007 |
| Output before bail | -0.014 | -0.0157 |
| Output before def | -0.010 | -0.012 |
| with bailout | | |
| Output after bail | .001 | .003 |
| Debt before def | 88% | 80% |
| Debt before def | 170% | 173% |
| with bailout | | |
| Debt after bail | 12 % | 22 % |

Effects of Bailouts on Bargaining Outcomes

| | No Bailout | Bailout |
|---------------------------|------------|---------|
| Lengths | 24 | 22 |
| Haircuts | 26% | 24% |
| Corr(Bailouts,Haircuts) | - | 44% |
| Corr(Bailouts, Lengths) | - | 29 % |
| Inc in Off Debt, Rich | - | 1.2 % |
| Inc in Private Debt, Rich | - 1.3% | -0.7 % |
| Inc in Off Debt, Poor | - | 14 % |
| Inc in Private Debt, Poor | -11 % | -17% |

Effects of Austerity

| | No Bailout | Uncond. | Optimal |
|---------------------|------------|---------|---------|
| Govt Before Def | +0.005 | -0.006 | 0.002 |
| Start of Def | -0.0370 | -0.0264 | -0.0301 |
| End of Def | -0.0112 | -0.0054 | -0.0085 |
| After Def | 0.0131 | 0.009 | 0.0130 |
| Start of Bail | - | -0.037 | -0.039 |
| Income Fall at Bail | - | 0.0142 | 0.0156 |
| Income Fall at Def | 0.02 | 0.004 | 0.007 |

Welfare

- Adding unconditional bailouts, helps those in default, hurts virtually everyone else, Net welfare falls
- Adding a conditional bailout helps poor, defaulted with moderate debts
- From no bailout baseline, optimal austerity plan puts austerity recommendation below the mean for countries entering default.
- Too much of bailout encourages default; optimal policy limits bailouts

Unconditional Bailouts, Welfare



Unconditional Bailouts, Welfare



Optimal Bailouts, Welfare





Conclusions

- Bailout policy can qualitatively match sharp falls in government spending around bailouts and defaults
- Bailout policy can qualitatively match behavior of official vs. private lending around default
- Optimal policy involves both limited bailouts and austerity

Further Work

- Richer analysis of gov't behavior during negotiations (Gov't spending as leverage?)
- Richer set of policies, allowing official lenders to make offers
- Potential for bailouts at discounts